

Leader in Proactive Remote IT Hardware Maintenance

The Company is a well-regarded provider of computer hardware maintenance, support, and repair services to diverse industry segments. The Company provides “break-fix” services for open and enterprise class storage and server systems under annually renewable support contracts with terms ranging from one to five years. The Company is not captive to any specific OEM and in fact, supports all the leading hardware names in the marketplace, including but not limited to *IBM, EMC, HP, SUN,* and *STK*, among others.

The Company provides its services to approximately 200 accounts, including both commercial (70 percent of annual revenues) and public sector (30 percent) clients. Headquartered in Missouri, the Company operates from a state-of-the-art 45,000 square foot facility currently staffed by 102 employees, all but two of which are full-time employees. The Company has a strong national presence with customers in 42 states.

The Company’s proprietary *Life Cycle Extension Program* relieves the stress encountered by IT Managers due to never ending changes to technology. The Company’s customer service engineers have an average of 25 years experience in assisting IT Managers to solve problems in any processing environment. Customers can either select predefined service offerings or design a service program that will meet their needs.

INVESTMENT HIGHLIGHTS

- **Long-standing operating history:** The Company benefits from an excellent, 13-year operating history characterized by comprehensive capabilities, superior technical expertise, value-added services, and a staunch focus on excellent customer service.
- **Comprehensive service and product offerings:** The Company offers hardware maintenance and support services for a myriad of Open Systems as well as Enterprise Class mainframe systems equipment through a wide range of support contract options. The Company supports all the leading hardware names in the marketplace, including but not limited to *IBM, EMC, HP, SUN,* and *STK*, among others.
- **Loyal customer relationships:** Owing to its established reputation and proven track record, the Company boasts a strong, loyal customer base that contributes to a high rate of repeat business and word-of-mouth referrals.

- **Compelling growth potential:** Management is confident that accelerated growth can be achieved via increased business development efforts, geographic expansion, pursuit of untapped markets, and continuing expansion of service capabilities.

Recast Historical and Pro Forma Statement of Income^(a)									
for the Fiscal Years Ended December 31									
(\$000)									
	<i>Historical</i>			<i>Est.</i>	<i>Pro Forma</i>				
	2007	2008	2009		2010	2011	2012	2013	2014
Sales	11,412	10,733	11,344	13,500	15,500	17,500	19,500	21,500	23,500
% Growth	--	-6.0%	5.7%	19.0%	14.8%	12.9%	11.4%	10.3%	9.3%
Operating Expenses	10,398	10,365	9,072	10,530	11,935	13,300	14,625	15,910	17,155
% of Sales	91.1%	96.6%	80.0%	78.0%	77.0%	76.0%	75.0%	74.0%	73.0%
EBITDA^(b)	1,014	368	2,272	2,970	3,565	4,200	4,875	5,590	6,345
% of Sales	8.9%	3.4%	20.0%	22.0%	23.0%	24.0%	25.0%	26.0%	27.0%

(a) See Schedule 2 in the Financial Analysis section

(b) Earnings before Interest, Taxes, Depreciation and Amortization

Adjusted Balance Sheet^(c)			
As of December 31, 2009			
(\$000)			
Current Assets	1,537	Current Liabilities	191
Net Fixed Assets	181	Non-Current Liabilities	--
Other Assets	--	Shareholders' Equity	1,528
Total Assets	1,718	Total Liabilities & Equity	1,718

(c) See Schedule 3 in the Financial Analysis section

For more information on Client #04065, please contact:

eMerge M&A

eMerge M&A, Inc.
295 Madison Avenue, 12th Floor
New York, NY 10017
212.804.8282
www.eMerge-MA.com