

eMerge M&A

Full Service Steak & Seafood Chain

AVAILABLE FOR ACQUISITION

eMerge M&A represents an established, growing and profitable white tablecloth, full service restaurant specializing in high quality prime aged beef and seafood and offering an extensive selection of over 250 bottles of the finest wines & serving over 75 wines by the glass.



Company Highlights

- ♦ **Long-Standing Operating History:** Founded in 2001, the Company presently has 12 operating units open, mostly throughout the Midwest U.S., and is beginning to prove its concept in other geographic markets.
- ♦ **Strong Market Differentiation:** The Company's premium steakhouse and seafood offering, complimented by its extensive wine menu yields an average ticket per customer of approximately \$82.00. An in-house butcher shop, extensive training program, unique design and décor, and high level of service all add to the unique customer experience.
- ♦ **Attractive Customer Demographics:** The target customer base includes baby boomers, women in business, and high income "thirty-somethings" seeking a high quality meal and superior service in a relaxing and appealing environment. The Company has positioned its décor, menu, and service offering to ideally fit the specific needs of these customers.
- ♦ **Attractive Growth Opportunities:** After proving its concept, the Company has successfully opened seven new locations in the past five years. Several more locations are in active lease negotiations while there are location searches ongoing in many other new markets that meet the Company's targeted site selection criteria.
- ♦ **Highly Profitable Business:** The Company's revenues are projected to grow 19.1% to \$48.0MM in 2015 with EBITDA projected to be \$4.5MM or 9.3%. Embedding growth and profit enhancement programs are projected to result in revenues of \$64.5MM and EBITDA of \$9.1MM or 14.1% for 2016.

REPRESENTED BY JOSEPH B. HUSTON

eMerge M&A

Sign and Return a Confidentiality Agreement to receive the Confidential Information Memorandum on this client:

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