

MANUFACTURER OF TRANSFORMERS... NICHE AND EXPANDING BUSINESS WITH STABLE PLATFORM

“INDUSTRY PLAYER” WITH PRODUCTION CAPABILITY OF .25 WATTS TO 50KVA OF HIGH MARGIN CUSTOM MADE “CHINA PROOF” PRODUCTS

*LOCATION: NORTHEAST
EST. 2009*

*REVENUE: \$11,000,000
EBITDA: \$1,475,000*

From a 15,000 square-foot facility, our client specializes in manufacturing custom transformers, inductors and coils. The Company has a database of over 1,200 different products and in 2008 alone the Company manufactured over 475 SKUs. The Company focuses on manufacturing small to medium runs, orders range from one unit to 20,000 with the average order falling between 500 to 1,000 units. The Company serviced 89 active accounts in 2008 including equipment manufacturers in the semi-conductor (49%), capital equipment (30%), power supply (13%), medical (3%), alternative energy (2%), and other (3%) industries.

- *One of only a few manufacturers of universal wound high voltage/high frequency single and 3 phase coils.*
- *High quality product with 99.9% performance rating and 100% on time delivery.*
- *95% revenue generated by repeat customers leaving ample room for business expansion.*
- *Nationwide and global in market, scope and production capability as Company exports to Far East and Europe.*
- *Fully computerized MRP, floor control and testing operation for turnkey platform ready for acquisition and growth.*
- *Limited historical sales and marketing effort, yet business has grown 38.4% average annually last 3 years.*

eMerge M&A

For further information regarding Client P- 0724 you are invited to contact:

eMerge M&A, Inc.
295 Madison Avenue, 12th Floor
New York, NY 10017
212.804.8282
www.eMerge-MA.com