

Available for Acquisition

Leading Regional Court Reporting and Litigation Support Company

*Recurring revenue model business, scalable
in nature, operating from a total turn-key platform
and infrastructure.*

2007 Revenue: \$11,495,000 2007 EBITDA: \$1,855,000 Location: Northeast US

- ***Market Leader:*** The Company is the regional player and leader in its market. In a fragmented industry and market, the Company stands out as a leader.
- ***Strong Reputation:*** The Company's 34 year reputation for excellence results in continuing relationships with existing clients. This reputation can continue to be fostered by new ownership to maintain or grow the business.
- ***Experience and Specialization in Complex Cases:*** The Company's experienced and mature staff specializes in handling complex litigation, including mass torts and other complex litigation in Asbestos, Tobacco, Environmental, Pharmaceutical, Product Liability, and other substantive and procedural matters.
- ***Value Added Services:*** Our client provides a one-stop shop as a way of attracting new clients, maintaining existing relationships, and locking out competition. Clients have access to the Company's technology backbone and services by use of our client's facilities offering video and internet deposition services.
- ***Technology Back Bone:*** The Company's market leading services are made possible by an experienced in-house technical staff and systems. The infrastructure in place affords our client to offer valued added services but also pioneer new technology such as the Company's proprietary case manager software, the Company's Web access transcript repository and real time Web depositions with secure confidential communication.

For further information regarding **Client # P-0901**
you are invited to contact:

eMerge M&A

eMerge M&A, Inc.
295 Madison Avenue, 12th Floor
New York, NY 10017
212.804.8282
www.eMerge-MA.com

Leading Regional Court Reporting and Litigation Support Company

Recurring revenue model business, scalable in nature, operating from a total turn- key platform and infrastructure.

- **National Reach and Scalability:** The Company has developed a business model that can be brought into national markets with minimal incremental operating costs built on the current platform.
- **Professional and Experienced Management Team:** The Company's management team is in place to support the existing growth model or take the business nationwide.
- **New Standards in the Industry:** The Company has re-established and set the standard of service, responsiveness, professionalism, technological capabilities and additional value added services for the industry. This reputation for excellence has contributed to the growth of the Company and is now instilled in the culture of the organization.
- **“Turn-Key” Operation:** The Company operates as a total turn-key operation. Complete with in-house technology, service providers, administration, sales and marketing infrastructure.

Business Summary

Our client Company is one of the nation's premier court reporting and deposition support organizations in the industry. The business based on new standards of quality services fostered by the Company delivered to the market with state-of-the-art technical capabilities to clients throughout the legal (95% of 2007 sales) and insurance (5% of sales) communities.

The Company provides quality depositions, value added services and state-of-the-art technical services to position the Company as a “one stop” shop. Those services include:

- Depositions, transcriptions and technology training
- Internet depositions, real-time depositions, and video depositions
- Document scanning and coding, archiving of exhibits and hyperlinked transcripts
- Trial preparation, E-transcripts, e-mailed transcripts
- In-house maintained web repository database system that attorneys and paralegals can access 24/7 from anywhere in the world.

The Company has effectively brought new and higher standards to the industry resulting in measured and solid growth. The business paradigm, operating and technology infrastructure, second tier management team and experienced employee pool is in place to scale the business regionally or nationally. An acquirer can benefit from the existing platform operated as is or lever the business to the next level.

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