

Leading Manufacturer of Specialty Windows For Multiple Applications

eMerge M&A represents an a long standing, well-regarded and growing manufacturer of architectural steel windows, fire-rated windows and detention windows for residential, commercial, and institutional applications. The Company is the largest and most diversified manufacturer of its kind in the United States.

Company Highlights

- **Strong market brand and differentiation:** A superior reputation for high quality product offerings, value-added services, and a staunch focus on customer service results in a high rate of repeat business. The Company has, in fact, created a brand for itself.
- **Manufacturing expertise and capabilities:** The Company has made it a point to continue to invest in the latest manufacturing equipment and systems. The result of these investments are a shorter than industry standard lead time and a lower product cost.
- **Compelling growth potential:** Management is confident that significant growth can be achieved via increased marketing and business development efforts, geographic expansion, and pursuit of untapped markets. Currently marketing is limited to "word of mouth" and the internet.
- **Robust growth history in sales and profitability:** Between 2012 and 2014, sales reflected a robust 34.7 percent CAGR. 2015 sales are expected to exceed \$15 million. Also, current backlog is well over \$15 million.
- **Experienced employee base:** Many of the Company's employees have been employed for years. This experienced employee base permits more rapid delivery of a higher quality product.
- **Strong management team:** A full management team is in place to continue to grow the business. There are no key employees and management is expected to remain with the Company after a transaction.
- **Capacity and facility:** The Company has over 70 non-union employees in an over 100,000 square feet in its main facility and an additional 40,000 square feet in an alternate location. With a second shift, management estimates capacity to reach \$75 to \$100 for the combined facilities.

Sign and Return
a Confidentiality Agreement
to receive
the Confidential
Information Memorandum
on this client:

Michael Ryan
Managing Director

Phone: 973.632.3950
E-mail: mryan@eMerge-MA.com

eMerge M&A, Inc.
295 Madison Avenue, 12th Floor
New York, NY 10017
www.eMerge-MA.com