

eMerge M&A

Acquisition Opportunity

TECH-ENABLED BUSINESS SERVICE - INSURANCE

Disruptive Technology IS Changing a Specific Paradigm

eMerge M&A represents an established, rapidly growing and highly profitable provider of wrap-up insurance services targeting all major construction programs throughout the U.S. The Company possesses a robust proprietary technology platform, including an experienced processing center providing comprehensive services, supported by in-house IT programmers. This differentiated delivery model is acknowledged in the industry as the most advanced, cutting edge service available.



Company Highlights

- ♦ **Long-Standing Operating History:** Founded in 1999, the Company is now a highly regarded and rapidly growing provider of wrap-up insurance services to diverse market segments within the U.S. construction market.
- ♦ **Disruptive Technology:** The Company has invested approximately \$6.0 million on its proprietary web-based technology platform and processing center that have gained the acknowledgment of clients and competitors as the most advanced system in the marketplace today. The IT platform, which is supported by in-house IT programmers, is highly scalable.
- ♦ **Centralized Administrative Capabilities:** In addition to its acclaimed technology platform, the Company operates a very robust centralized processing center, which serves as its major "cost-savings driver" for its clients.
- ♦ **Sustainable Competitive Advantage:** The combination of its disruptive technology platform, its turnkey administrative capabilities, and its readily available IT programming resources is creating tangible and significant competitive advantages, including significant expense reductions vs. traditional platforms - resulting in the Company winning new multi-year \$Billion dollar + contracts previously awarded to its much larger competitors.
- ♦ **Significant Growth & High Profit Margins:** The Company's growing reputation in the marketplace has resulted in revenues growing an average of 100% per year for the past two years. With economies of scale, EBITDA margins have improved to 25% the past two years and are forecast to double to 50% in the next four years.

Sign and Return a Confidentiality

Agreement to receive the

Confidential Information

Memorandum on this client:

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