

Commercial Floor Covering Company- Market Leader

The Company is the largest union commercial floor covering dealer in the Denver, Colorado metro area, specializing in large schools and hospitals. While the Company's union status affords the opportunity to seek large jobs, the Company also benefits from being a go-to installer for many small contractors who prefer the quality. The Company's installations include the following types of flooring:

- Carpet
- Sheet vinyl
- Rubber flooring
- Ceramic tile
- Vinyl composite tile
- Pre-finished wood

Current Opportunities

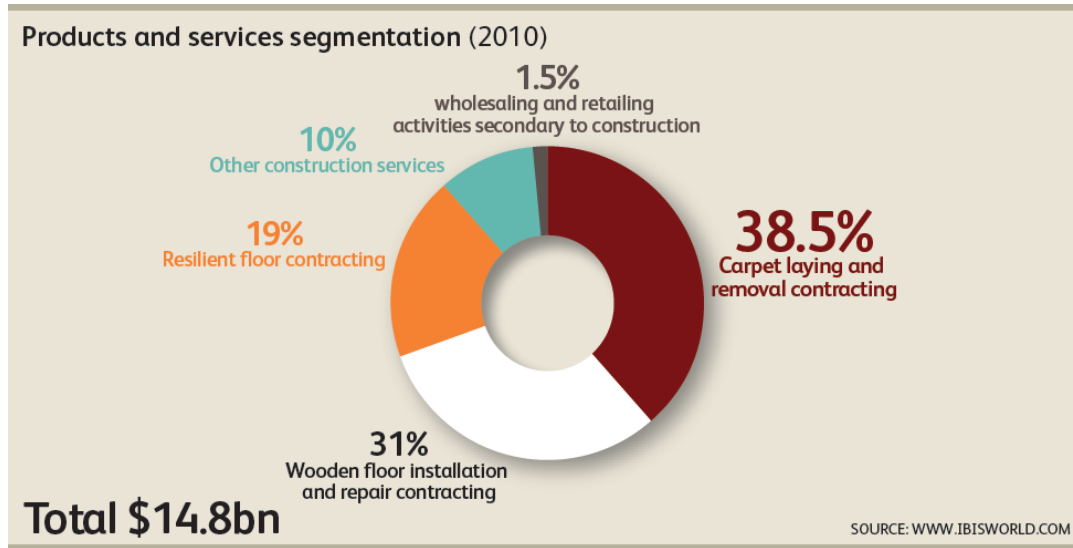
- ★ **Niche Potential** – Stemming from the reputation for high quality installation and building upon a specialization in schools and hospitals/medical facilities, the Company is rapidly building the foundation upon which a market niche can rise.
- ★ **Union** – Reliable, competent and trust-worthy workers are a must in order to secure a reputation for quality. The Company's union provides a highly trained workforce a contractor can rely on to do the job right and on schedule. This is a polar opposite to many of the Company's competition, who may not have the specialized labor force necessary to provide an array of offerings to a wide range of customers. One such example is the ability to successfully install sheet vinyl flooring in a surgical ward.
- ★ **Ceramic Tile** – The Company realizes the importance of expanding the ceramic tile offering. The Company has made an effort to grow this area to become a full-service commercial flooring organization.
- ★ **Demolition** – An area of the Company ready to boom, GLI has the machinery and manpower to handle the removal of existing floor coverings, be it small or very large scale projects. Demolition is an area of great potential for future growth.

Revenue Composition

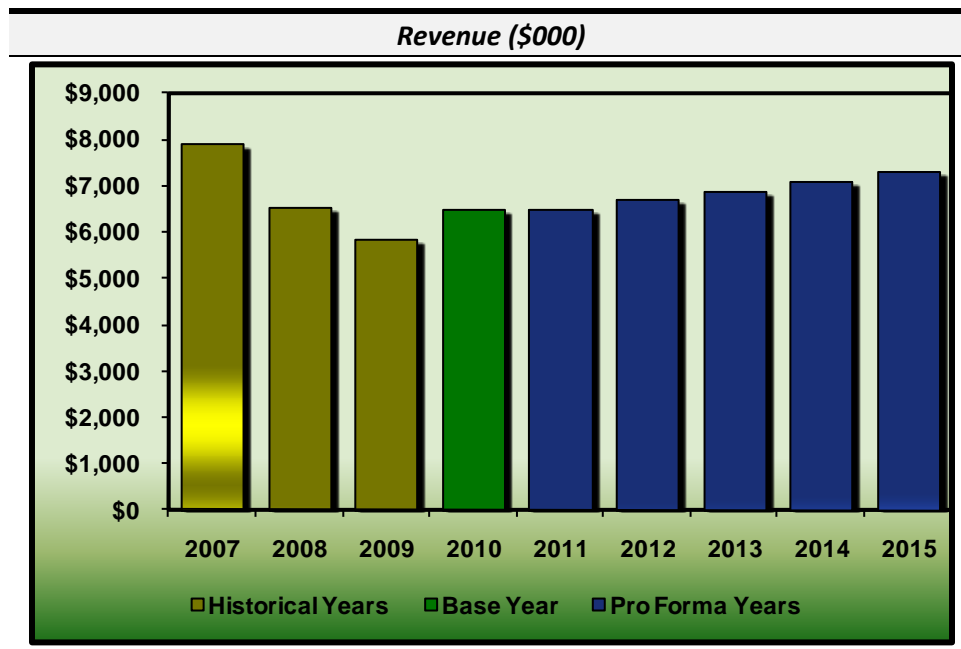
<i>Product</i>	<i>% of 2007 Revenue</i>	<i>% of 2008 Revenue</i>	<i>% of 2009 Revenue</i>
Carpet	60	55	50
Resilient	35	35	35
Ceramic Tile	5	10	15

*Source:
Management*

Industry Comparison



The following graph depicts the Company's historical and estimated pro forma sales:



For further information regarding **Client #10045** you are invited to contact:

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