

***Food Processor of Vegetable Related Products***

The Company is a well-regarded, family-owned and operated processor and marketer of farm commodities, including peas, lentils, rapeseed, and garbanzo beans. The Company sells to food processing companies (65 percent of sales), the U.S. government (25 percent), and miscellaneous industries (15 percent). Export sales (Spain, India, Philippines, etc.) presently contribute approximately 85 percent of sales with the remaining 15 percent coming from domestic accounts.

The Company is located in Idaho and operates from approximately 120,000 square feet in total facilities space. The Company is staffed by a tenured base of approximately 30 non-union employees, including a strong non-owner management team.

**VALUE AND MARKETABILITY ENHANCERS**

- ★ **Long-standing operating history:** The Company benefits from an enviable, long-standing (60 years) history characterized by a wide range of product offerings, superior quality, value-added services, and a staunch focus on superior customer service.
- ★ **Loyal customer relationships:** GFBS boasts a strong, loyal customer base that contributes to a high rate of repeat business. Its top five customers in 2009 have been with the Company for an average of almost 20 years.
- ★ **Strong staff and management team in place:** The shareholders have built an excellent organization that includes a tenured staff, including a seasoned middle management team.
- ★ **Bullish historical growth:** Between 2007 and 2009, sales increased from \$23.9 million to \$44.9 million, respectively, representing a CAGR of 37.2 percent.
- ★ **Compelling growth potential:** Management is confident that significant growth can be achieved via increased business development efforts, geographic expansion, and pursuit of untapped markets.

***Revenue***

	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>Est. 2010</b>	<b>Proj. 2011</b>
Sales	23,868,162	37,014,892	44,931,600	45,000,000	47,500,000
% Growth	--	55.1%	21.4%	0.2%	5.6%

The Company has benefited from strong growth over the historical period due to a combination of strong end-market demand and the Company's quality product offerings. These factors, coupled with the Company's superior reputation, resulted in sales increasing at a compound annual growth rate (CAGR) of 37.2 percent from \$23.9 million in 2007 to \$44.9 million in 2009.

For further information regarding Client #10094 you are invited to contact:

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