

Tier I and II Level Auto Components and Part Assembler

The Company was founded in January 2000 to begin manufacturing parts for the Chevy Avalanche. By January 2006, the Company had grown to need a 120,000 square foot facility where it continues to operate today.

The revenue mix is composed of tier I and tier II auto parts assembly (77% of estimated 2013 sales), warehousing and logistics services (13%), tier II parts manufacturing (8.3%), and inspection and rework services (1.7%).



The Company sells to original equipment manufacturers of heavy-duty diesel engines (72.2% of estimated 2013 sales), automotive/tier I manufacturers (24.1%), recreational vehicle/tier I manufacturers (2%), and heavy-duty diesel engine/tier I manufacturers (1.7%). Currently LGI's largest customers are Navistar (77.7% of estimated 2013 sales) and General Motors Corporation (15.8% estimate).

Assembly continues to be focus for Company growth. The Company has been competitive in its assembly operations, as it builds its own assembly machines (including transfer lines) and develops the process to meet the standards of today's high-quality requirements.

For further information regarding **Client #10119** you are invited to contact:

eMerge M&A

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Line of Business:	Provides tier I and tier II auto parts assembly and warehousing and logistical services for the automotive manufacturing industry	
Products and Services <i>(% of est. 2013 Sales):</i>	Auto parts assembly (tier I and tier II)	77.0%
	Warehousing and logistics services	13.0%
	Auto parts manufacturing (tier II)	8.3%
	Inspection and rework services	1.7%
Sales Estimate:	2013: \$20,320,000	
EBITDA Estimate:	2013: \$2,039,000	
Geographic Markets <i>(% of est. 2013 Sales):</i>	Midwestern U.S.	100%
Customer Markets <i>(% of est. 2013 Sales):</i>	OEM – Heavy-duty diesel engines	72.2%
	Automotive /tier I manufacturers	24.1%
	Recreational vehicle/tier I manufacturers	2.0%
	Heavy-duty diesel engine/tier I manufacturers	1.7%
Major Customers <i>(% of est. 2013 Sales):</i>	Navistar	77.7%
	General Motors	15.8%
Number of Employees:	39 full-time	
Major Suppliers <i>(% of Annual Purchases):</i>	TA America	38.2%
	Dana Corp	35.5%
	Autocast	12.0%
	Huron	7.2%
	Pentar Stamping	7.1%

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