

## **Manufacturer – Custom “Quick Ship” Hollow Metal Frames and Doors**

Stellar Reputation built on a history of reliable, accurate, and dependable customer service sets this Company apart from the commodity or “Inventory” manufacturers.

**Est. 2017 Revenue \$8.7 MM    EBITDA \$1.8MM**

### ***Investment Highlights***

This is a compelling opportunity to acquire a premier manufacturer with a proven business model and impressive financial results. The Company is a “quick ship” manufacturer of custom hollow metal frames and doors for multiple industrial and commercial applications. Its products are used for a broad range of aesthetic and functional purposes.

- **Steadily Growing Revenue:** Estimated revenue for 2017 is conservatively forecast to increase by 7.2% over 2016 figures. This is on top of an increase of 6% in the previous year over the performance for 2015.
- **Strong Management Team:** Solid second tier management team leads a workforce of 62 full-time, non-union employees.
- **Untapped Growth Potential:** Expanded product offerings, pursuit of additional customer and geographic market segments, coupled with a more aggressive sales and marketing strategy present compelling areas for new management to pursue immediate growth.
- **In-House Engineering Capability:** Strong in-house engineering capabilities coupled with in-depth product knowledge help customers problem solve more effectively and efficiently. These features set the Company apart in what to an outside observer is a commodity industry.
- **Increase Your Revenue by \$8,700,000.00:** Buy this Company and increase your sales by \$8,570,000.00 over night and reap the additional benefits of a healthy year-over-year increase in business on top of many other strategic advantages.
- **Long-standing Reputation in the Marketplace:** The owners have cultivated very strong, long-term customer relationships that contribute to a high rate of repeat business. A solid base of over 150 active accounts that rely on quality products and on-time delivery!

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