

Available for Acquisition

eMerge M&A represents a well-regarded and highly profitable provider of mobile dental services located in the Southeast with a niche in the K-12 market. In the pursuit of further growth and profitability, your company may find the following attributes appealing:



Company Highlights

- ♦ **Long-standing operating history:** The Company benefits from an enviable, long-standing (14 years) history characterized by stable operational and fiscal success owing to comprehensive capabilities and a staunch focus on providing the highest level of dental care.
- ♦ **Strong market differentiation:** The Company differentiates itself on multiple fronts, including being the only mobile dental operation in the region that provides continuing and recurring comprehensive dental care. The Company's capabilities include both preventive and restorative care services.
- ♦ **Contracts in place:** The Company boasts a strong, loyal customer base that contributes to a high rate of repeat business & recurring revenues. The Company presently maintains 14 annual contracts with automatic renewals and virtually no turnover.
- ♦ **Compelling growth potential:** Management is confident that significant growth can be achieved via increased marketing and business development efforts, geographic expansion, and the pursuit of untapped markets.
- ♦ **Highly profitable business:** The Company achieved 2014 sales of \$2.1 million with corresponding EBITDA of \$790,889 (37.6% margin). Sales are forecast to approximate \$2.2 million in 2015 with corresponding EBITDA of approximately \$858,000 (39% margin).

Sign and Return a Confidentiality Agreement to receive the Confidential Business Review on this client:

Joseph B. Huston
Managing Partner

Phone: (917) 716.5521
E-mail: jhuston@eMerge-MA.com

eMerge M&A, Inc.
295 Madison Avenue,
12th Floor
New York, NY 10017
212.804.8282
www.eMerge-MA.com