

### Employment Services

◆ *Light Industrial Focus* ◆

Est. 2006 Sales: \$7,400,000

EBIT: \$1,000,100

#### Business Description

Headquartered in the Midwestern United States, our client is an employment agency with expertise in placing employees in light industrial and clerical positions and is the only 24 hour a day, 7 day a week agency in its regional market. The Company's talented labor pool and vigilant client service has positioned it as the premier agency within its marketplace. This has assisted the Company in becoming a provider to major customers such as Briggs & Stratton, PEC Titan Plastics Group, Gates Rubber Company, Technical Plastics and Starting USA Corporation.

The Company has an established customer base of over 100 accounts across a broad spectrum of industries, with 60 accounts actively utilizing the Company on a daily basis. The Company's average bill rate and corresponding employee wages results in gross margins of approximately 30%. The Company's ability to recruit qualified applicants has enabled it to command fees that are generally in the high range compared to many of its competitors.

#### Investment Highlights

- The owners are selling to diversify their personal holdings and are excited about partnering with a well-capitalized acquirer and accelerating the Company's growth potential.
- The Company has developed a solid list of major customers, including Gates Rubber Company, Briggs & Stratton, PEC Titan Plastics Group, Technical Plastics Corporation.
- Located in a highly visible area in the main town shopping center next to Wal-Mart.
- The only 24 hours a day, 7 days a week agency in the regional market, which allows the Company to efficiently and effectively service its customer base

For further information regarding **Client #14496**, you are invited to contact:

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