

Leading (CNC) Production Machine Shop

Through a history of integrity and a goal of zero defects, the Company has evolved into a world class manufacturing and technology facility recognized for its quality products, superior workmanship, and customer oriented services.

The Company maintains highly technical and specialized quality control equipment including a Zeiss Contura G2 RDS (CNC) Coordinate Measure Machine with electronic probe and print out capabilities. The Company's quality system has all inspection equipment calibrated to meet applicable industry standards of MIL-STD-45662A. All measurement standards are checked on an annual basis by an outside laboratory and those standards are traceable to the National Bureau of Standards.

Key Success Factors

- ***ISO 9001:*** The ISO 9001 standard certifies that the Company meets specific requirements for a quality management system, demonstrates its ability to consistently provide products that meets customer and applicable statutory and regulatory requirements, and enhances customer satisfaction through the effective application of the system, including processes for continual improvement.
- ***Operating Capacity:*** Currently the machine shops are operating at 75% capacity and will support projected growth.
- ***Low-Cost Machinery:*** Due to the current economic crisis, the cost of machinery is down enabling the Company to purchase machinery in anticipation of revenue growth.
- ***New Technology:*** Continuing industry competitiveness is achieved through efficiency and low costs. PMI maintains a mix of technologically advanced equipment and older used equipment. Plants and machinery are kept at peak performance by proper maintenance.

Est. 2013 Revenue- \$17.7MM

Location: Mid-Atlantic, US

- **High Level of Repeat Customers:** From its inception, the Company has cultivated a loyal customer base which includes “blue-chip” clients Sercel and Halliburton. These long-term customer relationships provide a higher degree of revenue stability.
- **Low Defect Rate:** The associated labor and machine time spent on a product that is defective equates to a loss. The Company prides itself on having the lowest defect rate in the industry.
- **Access to Multi Skilled and Flexible Workforce:** The increasing sophistication of the industry's technology requires an increasingly skilled workforce. Their skills and knowledge tailor and configure processes to suit customer requirements.
- **New Products:** The Company began producing specific replacement parts for frac pumps with the goal of becoming a strategic supplier of certain part numbers for multiple oil and gas companies; thereby, ensuring a sustainable backlog of work when the industry growth begins to slow.
- **In-House Product Testing:** To maintain the highest standards of product quality, PMI operates its own in-house inspection facility. Completed products are tested for accurate dimensions and sufficient strength and hardness to confirm the industry-exceeding standards for which the PMI name is known.

Facilities and Equipment

A 20,000 square foot plant serves as the Company's headquarters. The facility is a fully operational, climate controlled machine shop situated on 14 acres of land.

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