

Custom Sheet Metal Products Manufacturer
*Midwest***Est. 2011 Sales: \$8.8 Million****EBITDA: \$1,230,000****BUSINESS DESCRIPTION**

Founded in 1917, our Client specializes in precision fabrication of custom stainless steel kitchen equipment, HVAC systems, sheet metal products and complete food equipment services from custom-designed jobs to manufactured food preparation equipment. The Company generates revenue through the fabrication and installation of custom steel kitchen equipment, and industrial product fabrication and installation. The Company has also established a presence in the residential market as a certified Corian® fabricator.

Our Client's ability to manufacture high-quality products at competitive prices with an unparalleled level of customer satisfaction has translated into a high degree of repeat business. The Company has effectively differentiated itself from the competition by aligning itself with dealers who have depended on its quality workmanship for over 20 years.

INVESTMENT HIGHLIGHTS

- ✓ ***The Company has developed a long-standing (82 years) reputation in the local marketplace.***
- ✓ ***In addition to a highly skilled workforce, our Client utilizes state-of-the-art-manufacturing equipment to increase efficiency and ensure product quality.***
- ✓ ***The Company's consistent revenue levels have been maintained without the utilization of a sales staff or a formal marketing plan.***
- ✓ ***As a certified Corian® fabricator, the Company represents an excellent opportunity to enter the highly profitable solid-surface countertop industry.***
- ✓ ***The current owners have agreed to remain for a transition period following a sale.***

For further information regarding **Client #16091**, you are invited to contact: