

Manufacturer of Screw Machine Parts and CNC Products (Upper-Midwest United States)

Est. 2003 Sales: \$9.55 Million**EBIT: \$1.24 Million**

BUSINESS DESCRIPTION

The acquisition opportunity manufacturers screw machine parts and CNC products. Revenue is derived from screw machining (58%), CNC turning and milling (35%), secondary production (7%). The Company typically focuses on small to medium run contract-manufacturing projects in the hydraulics, agricultural, food service, optical, and environmental industries. The Company works with a variety of materials including alloys, brass, stainless, aluminum, castings and forgings. Although not certified, management indicates the Company is operating at ISO 9000 compliance standards.

Clients are in Colorado, Georgia, Minnesota, Nebraska, North Dakota, South Dakota, Wisconsin and Canada. The Company has 47 active customer accounts, and a 95% rate of repeat business. Customer types include pins fittings and miscellaneous (60% of revenue), and hydraulics (40%). Customer orders are obtained by annual blanket orders, scheduled release times or by purchase orders. Job sizes may range from \$3,000 to \$30,000 depending on purchase orders.

The Company operates from its owned facility totaling approximately 14,400 square feet. The Company runs at 30% machining capacity and currently has \$595,000 in backlog. Technologically advanced equipment includes four CNC Lathes, six *National Acme Gridley* spindle machines, two *New Britain* spindles, and two *Greenlee* spindle machines. CNC Lathes have the capability to produce secondary operations including drilling, tapping and slotting. Furthermore, the Company's advanced equipment allows it the flexibility to machine highly complex components to meet specialized customer needs.

INVESTMENT HIGHLIGHTS

- ✓ ***Strong history of rising sales***
- ✓ ***Technologically advanced manufacturing facility***
- ✓ ***Environmental compliance***
- ✓ ***Broad product line***
- ✓ ***Strong supplier relationships***
- ✓ ***Outstanding name and reputation***
- ✓ ***Sales Network***
- ✓ ***Repeat customers***
- ✓ ***Excellent location***
- ✓ ***Minimal Debt***
- ✓ ***National reach***
- ✓ ***Management will remain through transition***
- ✓ ***High barriers to entry***

For further information regarding Client #M1626 you are invited to contact:

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