

Northeast Area Commercial Construction Company

Public Sector Projects, Site Development and Remediation, Commercial Buildings, Heavy Transportation and Water Treatment Facilities

Est. 2018 Revenue \$34.0M

Est. 2018 EBITDA \$2.3M

Investment Highlights

- **Established Contractor with Strong Track Record in Government and Municipal Market:** For 70 years this family-owned general contractor has grown from origins in site work into a leading builder across Eastern Massachusetts. Today its expertise includes: general building construction; pre-engineered building construction; building demolition and renovation; water and waste treatment facilities; site development and remediation; private and public utilities; and dams and flood control.
- **Strong Financial and Management Structure:** One of a small group of well-qualified bidders in its chosen area of concentration, the Company is well positioned to competitively pursue individual jobs in the \$10M-\$20M range. Today it operates with a maximum capacity rating of \$75M and \$30M of current work in progress. The owners are all active in the business and willing to remain along with a team of experienced project managers.
- **DCAMM Certification, MassDOT and MBTA Prequalification with Excellent 96 Project Evaluation Rating:** The Company is certified to file bids as Prime/General Contractor by the Commonwealth of Massachusetts Division of Capital Asset Management and Maintenance for demolition, general building construction, mechanical systems, modular/prefab construction, pumping stations, sewage and water treatment plants.
- **High Barriers to Entry:** In addition to DCAMM Certification the Company is prequalified in over a dozen classes of work by MassDOT and 10 classes of work by the Massachusetts Bay Transportation Authority.

This well positioned Company is experiencing increased bid activity and sales, leveraging its pre-qualified bid status in diverse categories and classes of work, skilled management and labor, and strong operating history.

For more information regarding client #: **173011** please contact:

eMerge M&A, Inc.