

### Transportation Company Specializing in High Value or Customized/Specialized Cargo and Solutions

eMerge M&A, Inc. currently represents a well-established and profitable company specializing in niche transportation services. For over 15 years, the Company has been the trusted provider of the most secure and efficient shipping solutions for any item outside of the realm of the average delivery or transport company.

#### **Company Highlights**

- ◆ Sales have increased steadily from 2004 and are projected to break \$6,500,000 in 2007. Recast EBITDA for 2007 is projected to hit \$913,000.
- ◆ Trusted to arrange transportation for a wide range of items, especially goods that are fragile, valuable, awkwardly shaped, exceptionally heavy or simply unusual. This is a vast and growing niche market
- ◆ Client base of 70+ accounts currently populated by several key industries: manufacturers (55% as a fraction of sales), home delivery networks (30%), and general public clients (15%)
- ◆ Long relationships with a number of high profile clients, such as IBM, Unisen, Inc., Cisco Systems, Fast Forward, LTD., and Artex
- ◆ Business is not geographically sensitive: approximately 65% of revenue is generated by interstate transport, international contracts contribute 15%, and the remaining 15% derives from deliveries made within a given state
- ◆ Top-rate team, comprised of 8 customer service specialists and a sales force of 5 supported by 3 administrative personnel, is expected to continue with the Company
- ◆ Solid infrastructure and proven capabilities can provide the foundation for immediate growth or addition to an existing transportation or shipping company.

**eMerge M&A**

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