

## Acquisition Opportunity

## Ship Repair - Profitable, Niche Market, Large Vessel with Deep Water Port & Dry Dock

Location: United States 200

2009 Sales: \$15.0 million est.

2009 EBIT: \$1.24 million est.

Profitable niche market (large ship) with expansion capabilities to \$50,000,000 within existing framework and infrastructure.



Deep water harbor port strategically located in a politically friendly city with environmentally certified facility. Graving type dry dock can service ships up to 1,150 in length, 124 feet in breadth, 106,000 DWT, and 44 feet in depth.



Expanding market with limited competition includes both Naval vessels as well as cruise ship market. Growth possible in both niche markets with additional directed marketing efforts.



Our client operates a ship repair company which targets a profitable niche market including larger ships. The company provides comprehensive repair and maintenance services due to its infrastructure which is transferable to new ownership. Within this niche market, management estimates the company could do \$50,000,000 in revenue with additional marketing efforts. This revenue level could be sustained within the current operating structure of the company. The company's profitable position is protected due to a niche targeted market that many competitors cannot service as well as an <u>exceptional 14 year lease (assignable) on a unique facility and certain unique operational characteristics which historically kept over head down and profits up.</u> All these profitable and market protected aspects of the company are transferable to new ownership.

For further information regarding **Client M1776**, you are invited to contact:



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