

Tabletop and Home Fashion Designer, Manufacturer & Distributor

eMerge M&A, Inc. currently represents a well-established, pioneering and highly profitable company specializing in the design market and manufacture of products for the tabletop and home fashion industries including hand-blown glassware, ceramic tableware, aluminum serving ware, and stainless steel barware.

Company Highlights

- Total revenue for fiscal year-end 2007 is forecast to reach \$9.5 million.
- As of December 31, 2006, total assets at book value were approximately \$4.0 million with total liabilities of approximately \$2.8 million
- Nationally recognized line of hand-blown glassware makes up the vast majority of their product line
- Diverse account base of more than 2,500 retailers that range in size from single shop boutiques to Fortune 500 chains and from discount retailers to luxury retailers
- In-house design department designs glassware for the Company's own account and also works with customers to develop exclusive product lines
- Existing business platform in place is a perfect add-on for any tableware related company looking to add-on to their product line and customer base
- Approximately 72 independent sales representatives/groups are at their disposal
- Room for growth includes adding to their sales staff and introducing some higher quality merchandise to expand their luxury retailer market

For more information on Client #P-1791 please contact:

eMerge M&A

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