

Available for Acquisition

Leading Regional Court Reporting, Video Deposition, and Transcription Services Company

Widely recognized high quality brand, scalable in nature, operating from a total turn- key platform and infrastructure.

2017 Revenue: \$1.55M

2017 EBITDA: TBD

Location: Northeast US

- **Market Leader:** The Company is the regional player and leader in its market. In a fragmented industry and market, the Company stands out as a premier provider of court reporting, video deposition and transcription services.
- **Strong brand recognition and reputation for quality, accuracy and service:** The Company enjoys a 38-year reputation for outstanding commitment to integrity of the record and professional, experienced court reporters. It offers 24/7 client service with an after-hours number and remote access for expedited delivery. This reputation can continue to be fostered by new ownership to maintain or grow the business.
- **Highly skilled reporter base:** The Company hires and nurtures the highest quality court reporters, capable of handling complex litigation. It carefully matches the skills of its reporters according to client needs to ensure the accuracy, efficiency and effectiveness of its services. It also strives to ensure reporter continuity on its cases, whether its days, weeks or months.
- **State of the art technology:** The use of industry leading Reporter Base software includes online case repositories and fully integrated back end management functions. It uses RealLegal e-Transcript technology, the benchmark for electronic transcripts, which allows for custom formatting. It maintains video-conferencing facilities that can support point to point video conferencing services worldwide and it also supports internet-based technology such as Zoom for remote depositions.

For further information regarding **Client # 18104**
you are invited to contact:

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Leading Regional Court Reporting, Video Deposition, and Transcription Services Company

Business Summary

The Company has established itself as one of the premier court reporting, video deposition and transcription services providers in the industry. It has built its business based on quality services delivered with state-of-the-art technical capabilities to clients throughout the legal community.

Its services include:

- Depositions and access to deposition suites at no additional charge
- Internet depositions, real-time depositions, daily copy, roughs, and video depositions
- Litigation support including scanning and online archiving of exhibits and hyperlinked transcripts
- In-house maintained web repository database system that attorneys and paralegals can access 24/7 from anywhere in the world

In addition to state-of-the-art technology and client support, the Company has adopted a “customer intimate” service model that puts attorneys first. The firm-wide commitment to the integrity of the record is well-known and puts the Company in the forefront of its competitors. This is particularly important in complex litigation and for the most successful firms for whom quality is paramount.

The Company’s exacting standards, quality reputation, qualified and experienced team, and operating and technology infrastructure, provide the leverage to scale the business regionally or nationally. An acquirer can benefit from an existing platform operated as is or take the business to the next level.

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