

Leader in the Design, Manufacturing, Installation, and Testing of Radio Frequency & Magnetic Shielding Solutions

Product Patents and One Source In-House Capabilities

2018 Revenue \$12.1M

Investment Highlights

- **Respected brand with strong reputation of trust and integrity:** The Company delivers custom design-build-install solutions along with manufactured shielding products and testing services. It provides highly-engineered complex hardened infrastructures that house and protect critical government and military assets from High altitude EMP and other aggressions or intrusions. It is also an industry leading, quality driven, customer focused, supplier of commercial shielding solutions for MRI installations in hospitals, universities, and research centers.
- **State-of-the-art manufacturing capability:** The Company’s newly expanded turnkey manufacturing facilities are located in the U.S. Mid-Atlantic Northeast Region on a six-acre campus with 52,500 ft² of manufacturing and 10,000 ft² of engineering and office space designed to support the Company’s significant projected growth.
- **Innovative patents and high quality “one source” in-house capabilities:** Its intellectual property includes patented and patent-pending point-of-entry (POE) solutions. It has a strong professional team of experienced engineers, project and production managers, and technicians. Nearly all employees have security clearances.

	2016	2017	2018	2019	2020
Revenue	\$ 8.75M	\$ 11.67M	\$ 12.11M	\$ 19.15M	\$ 20.35M
EBITDA	\$ 579K	\$ 1.66M	\$ 2.18M	\$ 3.45M	\$ 3.66M

A proven track record with contracts for the next several years of projected profitable growth.

This is an opportunity for a US acquirer to invest in a market-leading company with a growing base of recurring business recently expanded to accommodate several new multi-year government contracts. The owner is specifically looking to grow the Company with a majority equity investment from a strong operating partner with skills to manage certain rapid growth aspects of the business. Experienced engineering and specialized manufacturing management are in place and the successful acquirer will benefit from the continued expertise of an experienced team and highly-skilled workforce. The owner as lead designer is available to remain for a negotiated multi-year transition period.