

Leading Regional Court Reporting, Video Deposition and Captioning Services Company

Widely recognized high quality brand, scalable in nature, operating from a total turn- key platform and infrastructure.

2018 Revenue: \$1.045M

Location: Southeast US

Strong Brand Recognition: Company is well-known throughout the regional legal community for its dedication to its clients and its reputation for a timely, quality record.

High Quality Court Reporters: Company prides itself on its staff and network of reliable, experienced, skilled court reporters, many of whom have worked with the organization for 10 years or more.

Technology Pioneers: Company developed proprietary software solutions to handle legal video management, tying together off-the-shelf scheduling and accounting software with Microsoft Office and other external applications. Company developed custom workflows and processes to manage stadium captioning for a major Power Five Conference university. Company has developed software to handle Read & Sign requirements with its new web-focused scheduling system. (Captioning and proprietary software solution)

Domain Names: Company currently owns 40 highly desirable domain names that can be pointed to the acquirer's site.

Industry Leading Legal Video expertise: The Company has developed industry-leading expertise in the design, acquisition, assembly, and training for legal video systems and high definition picture-in-picture systems. Company has developed templates for creating video used in syncing applications that create a robust end product that plays well in the courtroom setting. Presentations on these templates have been downloaded over 2000 times.

Reliable and Responsive Support: Company offers the highest degree of professionalism and client service available in the industry with 24/7 availability. During business hours, phones are answered by staff. After hours, there is an option to be patched through to management's personal telephone number so management can speak to the client immediately or return the client's call promptly and respond to their needs. Remote access capability and secure file transfer service supports after-hours, expedited delivery as needed.

High Quality Transcripts: Company has a well-earned reputation for providing expertly transcribed, efficiently produced transcripts. Its reputation for accuracy and quality are well-known across the region.

Timeliness: The Company's service providers show up on time, provide deliverables in a timely manner, and respond quickly to client requests. Developed systems support less than 24-hour turnaround when needed by the client.

State of the art technology: The use of industry leading Acclaim Solaria/Service Link software allows Company to offer robust services for its clients, including online case repositories.

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Business Summary

The Company has established itself as one of the premier court reporting, video deposition and transcription services providers in the industry. It has built its business based on quality services delivered with state-of-the-art technical capabilities to clients throughout the legal community.

The Company's exacting standards, quality reputation, qualified and experienced team, and operating and technology infrastructure, provide the leverage to scale the business regionally or nationally. An acquirer can benefit from an existing platform operated as is or take the business to the next level.

For further information regarding **Client # 19724**
you are invited to contact:

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