

2011 Revenue- \$15.7 Million

2011 EBITDA- \$1.27 Million

The Company has been committed to excellence in home care since 1996. The Company provides quality care through a full continuum of home care services, using trained and skilled professionals, with a goal to exceed the expectations of its clients and patients. Using personalized teaching and professional guidance, the Company provides the highest level of independence and dignity to patients within their own home.

Products and Services

The Company provides several types of home services including:

- ***Community Based Alternatives:*** A Medicaid program for patients in need of medical care and provider services. The Company currently maintains three registered nurses (RNs) and three licensed vocational nurses (LVNs) to provide this service.
- ***Comprehensive Children's Program:*** A Medicaid program to care for children with moderate to critical medical needs and allows an RN or an LVN as a caregiver. Some patients also receive therapy and provider care under this program. The Company currently maintains between 35 and 40 LVNs in this program.
- ***Palmetto GBA/Medicare:*** This Medicare program provides home health services to Medicare recipients with nursing and personal services as well as in-home therapy. The Company currently employs four RNs, six LVNs, and two certified nursing assistants (CNAs) for this program.
- ***Primary Home Care:*** This Medicaid program provides for in-home personal care both to and for the patient including bathing, feeding, and house cleaning. The Company currently employs approximately 250 to 275 providers for this program.
- ***Medical Dependent Children's Program:*** A Medicaid program to provide in-home personal care for children. The Company maintains approximately 60 providers for this program.
- ***Private Pay:*** The Company provides in-home care for private-pay patients as well as under the Medicare home health division.

In 2011, revenue was driven by community based alternatives (35%); comprehensive children's programs (23%), Palmetto GBA/Medicare (17%), primary home care (16%), medical dependent children's programs (7%), and private pay (2%).

Sales and Marketing

Historically, the Company has successfully relied on program referrals and the extensive government relationships developed by its shareholders. The Company also employs two outside sales professionals to assist in growing the Company.

Customer Markets

In 2011, customer markets were driven by Medicaid programs (50% of revenue), pediatric programs (30%), Medicare programs (18%), and private insurance (2%).

Organization and Employee Base

Founded in 1996, the Company is registered as a C-Corporation in XXXX and is equally owned by active shareholder #1 and shareholder #2. The Company maintains a staff of 2 contract, 18 part-time, and 487 full-time employees.