

Leading Environmental Engineering Consulting Firm *DOD, Defense Industry, and Energy Niche Specialists*

Revenue: 2009- \$4,670,349

Location: Mid-Atlantic US

EBITDA 2009: \$1,420,359

STRONG AND DESIRABLE CLIENT BASE TRANSFERABLE TO A NEW OWNER



EXPERIENCED AND EXPERT STAFF OF PROFESSIONALS



MANAGEMENT TEAM IN PLACE TO ASSURE CONTINUED GROWTH WITHIN THIS LUCRATIVE NICHE

BUSINESS DESCRIPTION

Our client company is a leading environmental engineering and program management services firm serving the niche DOD, and defense environmental and energy markets. The company was founded in 1992 with the strategy to leverage its extensive knowledge of the environment with the latest technological advancements for the military and federal government markets. Approximately 70% of the company's revenue comes from the US military while 30% comes from the civilian sector. All of the company's business is within the continental US. The company maintains DoD personal and facility security clearances. The company's professional services include: 1). Program management services guiding military and private industry clients through all phases of environmental and energy technology project development by integrating emerging technologies with real world requirements to drive innovation; 30% of revenue. 2). Pollution prevention services including pollution prevention opportunity assessments, NEPA analyses, and development of Environmental Management System (EMS) strategy; 30% of revenue. 3) Environmental engineering consulting using an applied technology approach and incorporating pollution prevention principles to achieve application specific, targeted and focused results in reduction of hazardous materials and processes; 20% of revenue. 4). Litigation technology management and consulting, expert witness support, compliance strategy and document review and analysis relating to environmental and occupational safety and health issues; 20% of revenue.

For further information regarding **Client # 31973** you are invited to contact:

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