

**Premier Full Service; Full Product Line Flooring Company**

Est. 2010 Sales: \$5.6 Million

Est. 2010 EBIT: \$1,163,000

**BUSINESS DESCRIPTION**

The Company is a full service and full product line company that specializes in flooring sales and installations, such as carpet, tile, vinyl, wood, ceramic, and others. The Company provides complete line of flooring products and on-time, quality installations.

Our client operates from a 3,600 square foot, leased facility. The Company has three full-time employees and one part-time employee. The flooring installations are performed by teams of subcontractors.

The Company's client base is comprised of 99 percent commercial and industrial clients, and one percent residential customers. Approximately 90 percent of our client's revenues are from repeat customers.

A strong market reputation backed by an experienced in house management team have positioned our client to continue to build on their successful business model under new ownership.

**INVESTMENT HIGHLIGHTS**

- ✓ ***Strong Customer Base: 99% "blue chip" commercial with 90% repeat base makes our client a local market leader.***
- ✓ ***Solid Reputation: Nearly 5 years in the market built on commitment to highest quality product and excellent customer service.***
- ✓ ***High Performance: The Company out paces the industry in average profitability being 7 times more profitable than standard industry performance.***
- ✓ ***Experienced Management Team: The Company has an experienced team in place to continue to grow the business under new owner ship.***
- ✓ ***Strong Growth Rates: The Company's revenues have increased at a compound annual growth rate (CAGR) of 64.1 percent, and a four year average annual growth rate (AAGR) of 127.7 percent.***

For further information regarding **Client #32009** contact:

**eMerge M&A**

*eMerge M&A, Inc.  
295 Madison Avenue, 12<sup>th</sup> Floor  
New York, NY 10017  
212.804.8282  
www.eMerge-MA.com*