

Manufacturer of Custom Tooling and Gauges; CNC Machine Shop with Fabrication Capabilities

Designer and manufacturer of complex tooling components primarily for the aerospace industry.

Est. 2011 Revenue: \$9.5 Million Est. 2011 Recast EBITDA: \$1.76 Million

- **Strong customer relationships:** The Company has strong relationships with its top customers. These customers provide enough work to maintain revenue without additional marketing efforts. The Company is well known for its expertise in designing and manufacturing complex tooling for the aerospace industry.
- **CNC capabilities:** Our Client has CNC with 3-D surfacing capabilities and has larger CNC capacity than many competitors.
- **ISO 9001:2000 registered company:** Following the assessment of its quality management, the Company is in compliance with ISO 9001: 2000 standards for provision of quality tool design and manufactured tooling for customers in the commercial and military aerospace industry, as well as other various industries.
- **Management will remain through transition:** The Company's management, including key employees, will remain in place through a reasonable transition period.
- **Excellent safety record:** The Company has not had any serious work related injuries. The company makes precision parts. As such, the machinery used does not lend itself to severe operational injuries.

The Company designs and manufactures complex tooling components primarily for the aerospace industry. The Company was founded in 1996 and has the equipment and experience to produce highly customized and specialized tools. Our Client is an ISO 9001:2000 registered company that offers its customers a single source for all of their CAD/CAM needs.

The Company's services include the manufacturing of tools, fixtures and gauges, as well as programming, CNC milling and turning.

Management estimates that the revenue mix has traditionally been divided 66% from manufacturing and 34% from design. However, it will shift from year-to-year due to the cyclical nature of the aerospace industry.

The customer base of several large commercial aerospace accounts includes Hamilton Sundstrand, Pratt & Whitney, Smiths Aerospace and General Electric Power Generation. Additionally, they do small jobs for other local manufacturing outfits.

For more information regarding **Client #33356** please contact:

eMerge M&A

eMerge M&A, Inc.

295 Madison Avenue, 12th Floor

New York, NY 10017

212.804.8282

www.eMerge-MA.com