

HIGHLY RESPECTED AND SUCCESSFUL ADMINISTRATIVE AND CLERICAL SUPPORT STAFFING FIRM *PLATFORM IN PLACE AND CONTRACTS IDENTIFIED AND INITIATED FOR QUANTUM GROWTH*

Location: Mid-Atlantic

2010 Revenue: \$8,072,000

2010 EBITDA: \$1,529,000

Investment Highlights

- ★ Prestigious Public/Private Client Base Diversified Across Various Industries
- ★ Exclusive Contracts with the Majority of its Accounts
- ★ Strong Presence in Growing Washington, D.C. Market for Over a Decade
- ★ One of Only 20 Firms in Region with GSA Designation to Serve Government Agencies
- ★ Highly Qualified and Technically Proficient Staffing Base
- ★ Excellent Reputation and Name Recognition
- ★ Experienced Management and Staff In Place
- ★ Historically Limited Sales and Marketing Activities Represent Outstanding Growth Opportunities

Business Description

Client #34423 specializes in temporary placement of administrative personnel, including secretaries, word processors, clerical support, mail room management and others related functions. With a presence of over 14 years in the Washington, D.C. area, the Company has gained a reputation as one of the premiere personnel placement organizations in the region. It differentiates itself from other placement firms by using a customized, account-specific approach to each client's staffing requirements which allows it to effectively match each employee's skills to a client's work environment and corporate culture.

The Company's public/private client base is diversified across a variety of industries, protecting it from a downturn in any one industry. This account base includes corporations and associations, universities, and government agencies. The Company has long-standing relationships with most of its clients, many of which have signed long-term exclusive contracts. The Company also recently received GSA designation, as one of only twenty approved firms that can provide staffing services to government agencies in the region. All government business will now go to these 20 firms.

For further information regarding Client 34423, you are invited to contact:

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