

Available for Acquisition

Specialty Construction

Leader In The Oil And Gas Services Industry. Green Capabilities Replacing The Traditional "Burn Or Bury" Approach.



2010 Revenue: \$24,629,000

2010 EBIT: \$3,789,000

Inelastic Demand: The customer base is demanding so much work that equipment is near full utilization. New equipment is put to work at near full utilization as soon as it is received.

Green Approach: Traditionally, as land was cleared, the debris was burned or buried. Burning creates atmospheric pollution while burying creates sinkholes within a few years. The Company uses a more efficient and green approach that is environmentally friendly.

Desirable Niche: The Company specializes in the oil and gas services industry. This is a high demand and continual growth sector. The Company is insulated from factors that affect other companies in their over all industry.

High Barriers to Entry: The significant capital investment to purchase, maintain and replace the heavy equipment required to operate this business is a significant barrier to entry for new competitors.

Signed Contracts: The Company currently has contracts for land clearing work with many well- recognized Fortune 500 customers. As of Q1 2011, the company currently derives over \$2,000,000 in gross monthly revenue from these customers.

For further information regarding **Client # 35814**

eMerge M&A

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Land Clearing Company

Comprehensive Equipment Base: The Company's list of operating equipment includes rubber tire, track, and track hoe mulching machines ranging from 300 to 700 horsepower plus three haul trucks and various other land clearing related machines.

Business Summary

Originally founded in 1982 as a clearing business for a custom farming, the Company currently owns and operates 11 machines including rubber tire, track, and track hoe mulching machines ranging from 300 to 700 horsepower plus three haul trucks and various land clearing machines and field maintenance trucks.

The Company primarily serves the oil and gas pipeline industry (approximately 85% of 2010 sales), as well as customers in the government sector (5%), private sector (5%), and subdivisions (5%). There are open-ended master service agreements with the major customers for land clearing services which are providing the Company with over \$1 million in gross revenue per month. The geographic markets served are eastern Texas (30% of sales), southern Arkansas (20%), and northern Louisiana (50%).

The Company operates from a 5 acre facility which is leased from the shareholder. This facility, a former car dealership, was purchased in December 2008 and includes a 2,100 square foot 5 bay service department with at least 2 lifts where machine and vehicle maintenance can be performed, a 500 square foot parts room with shelves to keep all maintenance and repair items needed, 9 offices in approximately 1,700 square feet plus a second 2,500 square foot building for warehousing.

Through an experienced management team and crew of 50 non-union employees, the Company is uniquely positioned for exponential growth.

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