

Electrical Contracting Services

◆ *Specialized in Electrical Work, Wiring, Meters, and Generators* ◆

Est. 2008 Sales: \$7,060,000

EBITDA: \$1,635,000

Business Description

Our Client #35840 has enjoyed tremendous growth and has unlimited future potential for continued growth and success. The Company has a well-recognized name and reputation in the industry, and there is a clear need for its services. Further, there are many profitable areas that the Company could tap into that would expand its services and facilitate continued growth, such as the addition of a marketing department to address the lack of outside sales, implementation of industrial service and maintenance contracts, and re-establishing a residential division. The Company's professional services are currently limited to commercial and industrial work, but at one time, it also offered residential contracting. With its ability to bond up to \$4 million in jobs, the Company is ranked in the top 20% among electrical contractors in its market. The company currently employs 18 full time non-union employees.

Investment Highlights

- ✚ **Bonding and Estimating:** The Company has a higher bonding availability—up to \$4 million—than its competitors do, which allows it to bid on jobs that others cannot.
- ✚ **Honesty, Reliability and Knowledge:** The Company has built a reputation in the industry for its honest work, reliable service and knowledgeable workers.
- ✚ **Strong Relationships with Contractors:** The Company maintains longstanding relationships with several area contractors/clients.
- ✚ **Consistency in Meeting Schedules:** The Company's highly competent foremen ensure that all projects stay on schedule, and all jobs are completed on time.
- ✚ **Ample Room for Growth in Industry:** There are many growth avenues for this company. The Company's services are in high demand, and company growth in recent years has been tremendous.

For More Information on **Client #35840**, please contact:

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