

Available for Acquisition

Oil & Gas Surface Rental Equipment Company



Est. 2012 Revenue: \$16.9M

Est. 2012 EBITDA: \$4.2M

2011 Revenue : \$17.2M

2011 EBITDA : \$4.8M

Investment Highlights

Turn-Key Operation: Company provides a complete turn-key operation for its customer base, from the delivery of rental equipment to the maintenance and upkeep of the equipment during the rental period. Company also provides a full spectrum of high-quality products and employees with excellent product knowledge.

Entry Into New Markets: Positioned to further its entry throughout Texas and into Louisiana that would allow for significant growth for the Company. New ownership could also consider expanding the types of rental equipment offered to clients in order to increase growth opportunities.

Competitive Leader: Recognized leader in its market in the local and surrounding area. Clients choose Company because of the exceptional quality of equipment that is unavailable through many of the regional competitors.

Blue Chip Customer Base: Has developed a number of significant customers in its market, particularly in public oil and gas sectors. These customers are more prone to repeat business and are excellent word of mouth resources for developing new business.

Diversified Customer Base: Customer base includes 30-50 clients from a variety of oil and gas related sectors. Clients include public and private industries, as well as domestic and international markets.

Excellent Locations: Headquarters location as well as the secondary location west Texas provide access to a wide range of customers throughout the west Texas and southeastern New Mexico regions. The recent establishment of a rental facility in Louisiana provides an opportunity to continue expanding into both Louisiana and Eastern Texas.

For further information regarding **Client # 36008** please contact:

eMerge M&A

*eMerge M&A, Inc.
295 Madison Avenue, 12th Floor
New York, NY 10017
212.804.8282
www.eMerge-MA.com*

Available for Acquisition

Oil & Gas Surface Rental Equipment Company

Business Summary

Company provides surface rental equipment to clients within the oil and gas drilling and production industries, in both the public and private sectors, as well as a small portion of construction clients. The major equipment provided includes, but is not limited to, telehandlers/forklifts, man lifts, generators, light towers, high pressure hot water washers, pumps, trash trailers, trash pumps, steamers, and water stations. Principal client base is primarily those businesses based on the exploration and extraction of oil and gas; however a portion of Company's revenue is derived from other energy sector service companies that provide support for these activities.

Incorporated in 2002, and established in 2006 as a limited partnership, the Company quickly acquired strong relationships with both customers and suppliers in the industry. Company has already two established locations including the company headquarters in west Texas that provide access for both the west Texas and Southeastern New Mexico markets. A third location is currently in the process of being opened near Shreveport, which will provide a gateway to Eastern Texas and the Louisiana large oil and gas markets that are currently offering ample opportunities for growth.

The Company quickly set itself apart from regional competition by offering clients a large variety of top name brand rental equipment, such as Caterpillar, Genie, Skytrak, and Allmond Brothers, while also committing to providing reliable, customer based services. Company has unlimited opportunities for continued growth and expansion, including marketing throughout different regions across the country, as well as acquiring different types of rental equipment.

For more information, please contact:

eMerge M&A

*eMerge M&A, Inc.
295 Madison Avenue, 12th Floor
New York, NY 10017
212.804.8282
www.eMerge-MA.com*