

ACQUISITION OPPORTUNITY

Integrated Seismic Services -
Consulting & Equipment Company

SUPERIOR REPUTATION / SIGNIFICANT MARKET SHARES
SIGNIFICANT RECURRING REVENUES

GLOBAL REACH

SELLER WILLING TO REMAIN AFTER A TRANSACTION

WHY SHOULD A STRATEGIC ACQUIRER LOOK AT THIS OPPORTUNITY?

2010 Gross Revenue - \$9.0MM

Location – Southeast

2010 EBITDA - \$1.4MM

THE COMPANY REPRESENTS A UNIQUE OPPORTUNITY FOR ENGINEERING SERVICES, MINING SERVICES, TESTING & MEASURING EQUIPMENT, OR OTHER STRATEGIC ACQUIRERS INTERESTED IN:

- ✓ Adding new profitable relationships with the Company's longstanding, high profile and transferable customer base
- ✓ Expanding your existing product or services offering into complimentary end markets
- ✓ Expanding your market presence in end markets that are already dominated by the Company
- ✓ Acquiring a significant recurring revenue stream serving global markets that are poised for growth
- ✓ Entering a niche market with high barriers to entry & significant market shares
- ✓ Acquiring a fully-integrated products & services Company with superior industry reputation & products with global reach
- ✓ Turnkey operation with owner and key personnel to remain after a sale
- ✓ 30 year operating history and specialized expertise being leveraged

THIS IS A TREMENDOUS OPPORTUNITY TO ACQUIRE A WELL-ESTABLISHED COMPANY WITH SIGNIFICANT MARKET SHARE IN AN INDUSTRY POISED FOR GROWTH!

The Company is a fully-integrated seismic services, consulting and equipment company providing seismic consulting services throughout the country and seismic equipment throughout the world. From its headquarters location and ten regional offices, the Company serves a blue-chip customer base in the pipeline & highway construction, rock quarry, and coal mining industries. The Company is an industry leader and maintains a 50% share of the US market for its consulting services and a 50% and 35% share of the domestic and international markets respectively for its equipment. Given its large installed base of equipment, the Company enjoys a significant amount of recurring revenues for its monitoring services, as well as equipment repairs and upgrades.

Client #36031 Company Highlights

Fully Integrated Seismic Services, Consulting & Equipment Company

50% US Market Share for Seismic Consulting Services

50% & 35% US & International Market Shares for Equipment

Large Installed Base with Significant Recurring Revenue Streams

Experience Management Team & Technical Talent

Owner willing to remain after a Sale