

ACQUISITION OPPORTUNITY

Construction Company Transportation & Utilities Infrastructure

SUPERIOR REPUTATION BEING LEVERAGED
RECORD REVENUES & PROFITABILITY

REGIONAL LEADER

KEY MANAGEMENT TO REMAIN AFTER A TRANSACTION

LOOK AT THIS OPPORTUNITY?



2010 Gross Revenue - \$89.5MM

Location - Southeast

2010 EBITDA - \$19.5MM

THE COMPANY REPRESENTS A UNIQUE OPPORTUNITY FOR REGIONAL, NATIONAL OR INTERNATIONAL CONSTRUCTION SERVICE COMPANIES AND OTHER STRATEGIC ACQUIRERS INTERESTED IN:

- ✓ Expanding your existing services offering with this Company's comprehensive offering (including transportation, utilities infrastructure, disaster relief) in existing or new regional or national markets
- ✓ Expanding your market presence into regional end-markets that are already dominated by the Company
- ✓ Adding new profitable relationships with the Company's longstanding, high profile and transferable customer base
- ✓ Acquiring a highly experienced management team and a skilled workforce with a superior performance track record of high quality, on-time, on-budget work and excellent safety & environmental compliance
- ✓ Leveraging the Company's significant equipment fleet – one of the largest in its territory
- ✓ Exploiting the significant growth opportunities already identified
- ✓ Turnkey operation with strong second-tier management and key personnel to remain after a sale

**THIS IS A TREMENDOUS OPPORTUNITY TO ACQUIRE A WELL-ESTABLISHED COMPANY
WITH A 30 YEAR HISTORY OF STEADY GROWTH AND PROFITABILITY!**

The Company performs heavy construction services on transportation projects (62%), underground water & sewer utility projects (14%), site development projects (5%) and disaster relief work (19%) and is licensed in nine southeastern states. It performs work for federal, state and municipal customers as well as private sector customers. Approximately 70% of all work is self-performed as a prime contractor with the balance representing joint venture work as a sub-contractor. Unlike most of its competitors, the Company reported record revenues and profitability for 2010 owing to its skill and know-how in profitably managing the scope of its work as well as leveraging its specialized expertise in disaster relief work and large scale underground utility projects. In addition, the Company's established reputation for high quality, on-time and on-budget work enabled it to expand into new geographic markets.

Client #36128 Company Highlights

Record Revenues & Profitability during 2010
Recent Major Contract Wins Assure 2011-2012 Performance
Market Leader on Transportation Related Projects in its Territory
Specialized Expertise in Lucrative Disaster Relief Work
Specialized Expertise in Large Scale Underground Utility Projects