

## Independent Single-Location Pharmacy

With a 35-year operating history,  
offering specialty compounding and  
665 Rx / wk



2011 Pharmacy Revenue: \$2,358,000

### Investment Highlights

- **Specialty Compounding** – The Company offers specialty prescription compounding, veterinary compounding and bio-identical hormone replacement using the highest grade of pharmaceutical ingredients
- **Long-Standing Operating History and Brand Name Recognition** – The company has a 35-year operating history, strong brand name recognition and a reputation for high-level personalized service
- **Enhanced Customer Service** – The Company offers online ordering through its website, health and wellness services including immunizations, SureScripts e-prescribing, delivery and in-house charge accounts
- **Pharmacy Staff to Remain After Sale** – An experienced staff of 3 Pharmacists and 4 Technicians is to remain with the Company after the transition

### Rx Metrics

For the 12 Months Ending December 2011

Total # Rx Filled	Rx \$ Rev.	Avg. \$ Rx	Avg. GP @ Rx	GP % @ Rx
34,688	\$2,255,700	\$65.03	\$14.28	22.05%

### Business Summary

This pharmacy is part of a complimentary DME business that occupies an adjacent space in the same facility. The pharmacy also sells standard OTC and retail products like candles, gift items, Lottery tickets and wound and skin care products. The property is owned by a related party and the owner would be open to an extended lease or relocation. With a customer-centric focus on meeting the various needs of the local community, this pharmacy has developed a strong brand known for quality care, which is best demonstrated by its 35-year operating history. The pharmacy does not provide unit dosing but does fill Mediset Boxes for a small number of assisted living customers.

For more information on **Client #36154**  
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