

## ACQUISITION OPPORTUNITY

Value-Added Fabricator & Manufacturer  
Oil & Gas Field Components

SIGNIFICANT GROWTH / HIGH MARGINS  
SUPERIOR QUALITY & SERVICE  
**STRONG DEMAND**  
SELLERS WILLING TO REMAIN AFTER A TRANSACTION

2011 Revenues- \$10.0MM

Location – Southwest

2011 EBITDA - \$3.5MM

## WHY SHOULD YOU BUY THIS BUSINESS?

- ✓ Acquire a Market Leading Company Serving a Market with Significant Growth Potential
- ✓ Add the Company's Highly Profitable Product Lines to your Existing Distribution Network
- ✓ Expand your Existing Product or Services Offering into Complimentary End Markets
- ✓ Add New Profitable Relationships with the Company's Long-Standing & Transferable Customers
- ✓ Enter a High Growth Niche Market with High Barriers to Entry via a Well-Established Market Leader
- ✓ Turnkey Operation with Experienced Workforce which is Transferable. Owners will Remain for a Transition Period.

**THIS IS A TREMENDOUS OPPORTUNITY TO ACQUIRE A WELL-ESTABLISHED, MARKET LEADING COMPANY WITH SIGNIFICANT GROWTH & HIGH MARGINS IN AN INDUSTRY NICHE EXPERIENCING TREMENDOUS DEMAND!**

The Company is a value-added fabricator, manufacturer, remanufacturer & distributor of valves, flanges, unions, hoses, manifolds and other specialty connectors sold to tank manufacturers, distributors, and end-users predominantly serving the oil and gas industry. Demand for the Company's products and services has surged and remains strong - driven by the widespread use of new technologies, namely hydraulic fracturing and horizontal drilling, which have unlocked shale oil and gas that previously was not accessible. This has led to a boom of new wells in its region and across the country. The Company is the market leader and is known for stocking the most comprehensive selection of components and having the highest quality parts in the industry. The Company's purchasing scale and its innovative product and service offering allow it to provide rapid and reliable solutions to meet the needs of its customers and thereby command high margins. As new oil and gas fields continue to come on stream, the Company is well positioned to continue to benefit from the prolific production opportunities being created in the industry.

### Client #36181 Financial Highlights

	2009	2010	2011	2012 est.	2013PF	2014PF	2015PF	2016PF	2017PF
<b>Revenues</b>	1,642	4,068	10,045	10,000	11,500	13,200	15,200	17,500	20,100
<b>% Growth</b>		147.7%	146.9%	--	15.0%	14.8%	15.2%	15.1%	14.9%
<b>Gross Profit</b>	797	2,150	5,336	5,300	6,118	7,049	8,147	9,415	10,854
<b>Operating Expenses</b>	693	1,008	1,873	1,800	2,023	2,271	2,559	2,885	3,247
<b>EBITDA</b>	104	1,142	3,463	3,500	4,095	4,778	5,588	6,530	7,607
<b>% of Revenues</b>	6.3%	28.1%	34.5%	35.0%	35.6%	36.2%	36.8%	37.3%	37.8%