

## Established Staffing Firm Specializing in Temporary Placements

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MidAtlantic- United States

2005 Revenue \$13.13 MM

EBITDA \$1,750,000

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### Investment Highlights

- **Excellent Client Relations and Market Reputation** — Our client has an excellent reputation and long term presence in a customer rich market in one of the most business populated areas in the MidAtlantic region. With over 35 years in the current market, our client has built a value proposition based on quality and flexibility to meet customer requirements. Minimal outside sales efforts are currently in place and the business continues to grow.
- **Broad Product and Service Offerings** — The client has developed strong relationships with customers through a flexibility of program combined with a diversity of personnel application to meet customer varying needs. The business runs with 95% of the placements as temporary and 5% permanent. Of the temporary placements 65% are office staffing and 30% are light industrial. Within each category there is ample functional diversity to assure continued revenues.
- **High Quality, Loyal Customer Base** — The company has a well-established base of customers consisting of over 40 consistent relationships. An excellent reputation combined with flexibility in customer relationship management has provided our client with a 95% rate of repeat business.

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For further information regarding **Client #401501**, you are invited to contact:

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