

PROFITABLE MARINE TRANSMISSION & JET PROPULSION SYSTEM SERVICE AND RETAIL COMPANY

Business Location: *Massachusetts*

Investment Considerations

- *Solid revenue and strong earnings growth over the historical period*
- *The Company has earned a solid reputation since its founding and maintained a reputation of providing quality products and exceptional service*
- *The Company has a significant and growing base of customers with a high retention rate*

Financial Highlights

Historical and Pro Forma Income Statements										
<i>For the Fiscal Years ending December 31 (\$000)</i>										
	2003	2004	2005	Sep-06	2006	2007	2008	2009	2010	2011
Revenue	2,744	2,887	2,655	2,463	2,800	2,900	3,000	3,200	3,500	3,900
<i>Growth (%)</i>	--	5.2%	-8.0%		5.5%	3.6%	3.4%	6.7%	9.4%	11.4%
Gross Profit	893	908	845	902	893	937	981	1,059	1,172	1,322
<i>% of Sales</i>	32.5%	31.5%	31.8%	36.6%	31.9%	32.3%	32.7%	33.1%	33.5%	33.9%
EBIT^(a)	238	266	210	472	263	283	284	298	343	421
<i>% of Sales</i>	8.7%	9.2%	7.9%	19.2%	9.4%	9.8%	9.5%	9.3%	9.8%	10.8%
EBITDA^(b)	259	286	230	472	277	299	321	355	402	464
<i>% of Sales</i>	9.4%	9.9%	8.7%	19.2%	9.9%	10.3%	10.7%	11.1%	11.5%	11.9%

(a) Earnings Before Interest and Taxes (Highlighted areas indicate Base Year)
 (b) Earnings Before Interest, Taxes, Depreciation, and Amortization

Business Description

The Company is a marine transmission and jet propulsion system service and retail company. Its core competency lies in its expertise in marine transmissions. However, the Company has transitioned into the jet propulsion industry, with an exclusive arrangement with one of the world's two top jet propulsion manufacturers.

For more information on **Client #50029** you are invited to contact:

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