

Environmental Engineering and Remediation Company

Est. 2013 Revenue- \$11.7MM

Location: Southern, US

This Company was established to provide a full service environmental testing and solutions company that could offer clients technologically innovative and cost effective remediation options to soil and water quality issues.

The Company serves as a "One-Stop Shop" for its clients by completing in-depth site technical assessment utilizing a proprietary reporting and analysis system to produce detailed inspection findings report with recommended remediation procedures to ensure that each property is in compliance with all applicable regulations.

Investment Highlights:

- ► Full Service Product Offering Unique within the environmental services industry, this company provides technical consulting and remediation that is more cost efficient and effective than traditional approaches.
- ▶ Proprietary Technical Equipment Company developed/owned micro purge technology that performs low flow sampling at dramatically lower costs than traditional methods. This technology is housed in portable self-sustaining field units that work in tandem or individually to efficiently and effectively clean up waste.
- ▶ State of The Art Technical Reporting and Analysis System Proprietary field data collection, reporting and analysis system that provides real time field survey results to clients even from multiple site teams. This system has been developed and refined over time and is unique within the environmental field services industry.
- ▶ Dedicated Talented Management Team Company culture of doing it right the first time regardless of design challenges with 99% client project goal achievement. Management team possesses up to date technical expertise and receives continual education via the Company's tuition reimbursement program that encourages non-stop learning and skill enhancement to improve the client experience that drives Company results.
- ▶ Diversified Industry/Customer Base Over 250 diverse customers in the Oil & Gas, Industrial, Banking and Government sectors for sustainability and growth with a repeat purchase rate of 95%. Geographic focus on the economically vibrant Southwestern US.
- **► Exclusive Licensing** One of two NORM licensed service providers in XXXXX. Company developed/owned process reduces on-site non-NORM waste by 40% and NORM remediation costs by 75% versus industry standards.

For more information regarding Client # 50146 please contact:

