

**TELECOMMUNICATIONS & TELEPHONE SYSTEMS
INSTALLATION, CABLING, WIRING,
AND SYSTEMS COMPANY****Est. 2007 Revenue: \$13,000,000 *New England Region* Est. 2007 EBITDA \$2,934,000****Investment Considerations**

- **Authorized Dealer for a major internationally recognized manufacturer:** The Company is an authorized dealer for a major telecommunications products and services and its technicians are certified by that manufacturer. In addition, the Company is an authorized dealer of Siemons wiring products and is authorized on AMP and Corning fiber testing products.
- **Superior name and reputation:** The Company has a well established reputation in the industry for providing state-of-the-art products, upgrades, and experienced and certified technicians. The Company's technicians have a number of certifications for both low voltage wiring and installation as well as the installation and servicing of phone systems. These certifications provide the Company with an advantage over its competitors.
- **Strong client relationships:** The Company has a strong history with many of its clients including several large "Blue Chip" companies. These relationships, transferable to a new owner, result in the Company being an ideal platform for a buyer looking to establish itself in this lucrative market.

For more information on **Client 51987**,
please contact:

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Business Description: The Company provides structured premise wiring services for voice and data networks. It also sells telecommunications products and installation service to commercial and governmental customers. The Company's primary revenue source has been the design and installation of new voice and data telecommunication systems. Typically these projects and installations are performed for business customers that are new start-ups, expanding, new construction, relocating, or upgrading their telecommunications products and services but additional sales are generated from the long-term follow up of these accounts, the existing base as well as the eventual upgrade of customer systems.