

**Available for Acquisition, Recapitalization or MBO**

## **Leading Plastic Injection Molder with Design, Engineering, Consulting, and Tool Making Expertise – Proprietary and Specialized Products**

**The Company is the world's leading manufacturer  
of its specialty consumer packaging product line as  
well as becoming a leader in medical device  
manufacturing.**

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**Est. 2012 Revenue: \$12.7 MM Est. 2012 EBITDA:\$3.5MM Location: Northeast US**

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- ***Patented and Specialty Products:*** The Company holds a total of 7 patents relating to plastic injection molded products. 6 of these patents surround the manufacture of one family of products and the 7<sup>th</sup> is for another type.
- ***Growth Market Specialization:*** The Company is uniquely positioned to further its position in the medical device markets. The Company has clean room capabilities and the ability to work with oil heated molds and PEEK resins used in production of medical devices. High tolerance production capabilities reducing waste in high cost resins keeping prices down.
- ***In-House Design and Engineering Staff:*** The Company has a full and complete in-house engineering and design staff. The engineering team is able to recommend design changes to customer's requirements to reduce costs and better position the Company for higher margin business. The engineering and design staff also increases the Company's capability to offer additional and value-added products and services to set it apart from competitors.
- ***Growing Niche Market:*** The Company's patented and specialty product lines sell into growing niche markets. The specialized and niche market is growing and changes in technology assure continued opportunities for growth in sales.

For further information regarding **Client # 60209**  
you are invited to contact:

**eMerge M&A**

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# Leading Plastic Injection Molder with Design, Engineering, Consulting, and Tool Making Expertise – Proprietary and Specialized Products

**The Company is the world's leading manufacturer of its specialty consumer packaging product line as well as becoming a leader in medical device manufacturing.**

- **Value-Added Services:** The Company is able to offer high margin, value-added services to many injection molding customers. The Company in many cases acts as a fulfillment house for its customers not only producing the molded product but also packaging, hot stamping, pad printing, assembling and then distributing the product.
- **Diverse Production/Service Capabilities:** The Company has capability to provide products and services to multiple end-user industries. The diversity in both products and services to multiple industries insulates the Company against any possible economic downturn while positioning the Company to ride its current positive trend.

## Business Summary

Our Client is a precision tool making, design, engineering, consulting and development plastic injection molding company with full in-house product engineering through to assembly and packaging capabilities. The full service and comprehensive production and design, engineering and consulting capabilities set the Company apart and provide a competitive edge unparalleled in the industry. The product line includes:

*Patented and proprietary packaging product sales, including tool making and molding*

*General injection molding services, including design, engineering, consulting and other value-added services*

*Medical device products, including tool making and molding*

*Injection mold making*

Each one of the business categories leverages off the Company's internal expertise of injection molding but with value-added *engineering design and consulting services which reduce end-user customer costs or provide a "value-add"*. For example; due to the Company's internal engineering expertise, it is capable of designing and building its own molds. That same capability also allows it to provide design consulting to customers to reduce production costs and lock in that customer.

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