## High Tolerance & High Quality Company

2011 Revenue- \$10.7 Million 2011 EBITDA- \$2.79 Million

The Company specializes in building a wide variety of precision close tolerance molds including: single cavity, multi-cavity, prototype, high production, standard runner/gates, and hot manifolds. New production services account for approximately two-thirds of the Company's revenues with the remaining third derived from repair work. The Company has its ISO-9000 and ASI-9100 quality certifications.

The Company's precision close dies (simple compound, progressive to form dies) are used to produce products in myriad industries, including electrical supplies, medical supplies, automotive products, consumer, and aerospace products. Headquartered in the South, the Company has a strong regional presence from which the Company derives over 90 percent of its revenues. A state-of-the-art 28,000 square foot facility is presently staffed twenty nine non-union full-time employees.

Founded in 2002, the Company is structured as a subchapter "S" corporation.

## **Investment Highlights**

**Established operating history:** Founded in 2002, the Company benefits from an excellent operating history characterized by comprehensive capabilities, value-added services, a staunch focus on superior customer service, and strong overall fiscal and operational results.

**Quality control focus:** Reflecting the Company's unmatched focus on quality control, the Company has earned its ISO-9000 and AS-9100 certifications. These certifications will be the primary impetus behind the Company's projected growth and profitability over the pro forma period.

**Comprehensive capabilities:** The Company boasts extensive capabilities in building a wide variety of precision close tolerance molds including: single cavity, multi-cavity, prototype, high production, standard runner/gates, and hot manifolds.

**Loyal customer relationships:** Owing to its strong operating history and established reputation, the Company boasts a loyal customer base that contributes to a high rate of repeat business and word-of-mouth referrals. The Company's top two customers in 2011 have been doing business with the Company for five and eight years, respectively.



**Compelling growth potential:** Management is confident that accelerated growth can be achieved via increased business development efforts and geographic expansion.

**Highly profitable niche business:** The Company has a demonstrated history of profit margins well above industry norms. Between 2008 and 2011, EBITDA margins averaged an impressive 29.2 percent per annum.

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