## **Acquisition Opportunity**

## One Stop Source Engineering, Architecture, Surveying

The Company is a one-stop source for engineering, architecture, and surveying services. The Company offers a broad range of services to take your ideas from concept through planning and into successful reality. Their depth of services includes:

Oil & Gas	33%	Mining Services	12%
Industrial Engineering	15%	Transportation Engineering	8%
Land Development Engineering	13%	Land Surveying	5%
Architecture	13%	MEP & Structural Engineering	1%

Founded in 1995, the firm has more than 70 employees with various specialties including professional engineers, registered architects, registered professional land surveyors, certified floodplain managers, LEED accredited professionals and green associates, structural engineers, and certified professionals in erosion and sedimentation control.

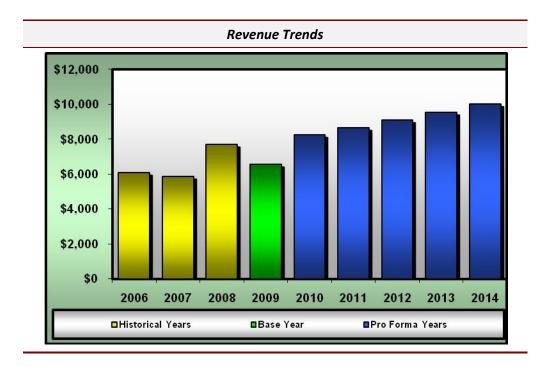
With headquarters in XXXX, Texas, the Company serves customers throughout the United States. The customer base is broad – from mining, oil, and gas companies to municipalities, individual families, and everything in between.

## **Investment Highlights**

- ★ Long operating history: The Company's 19-year operating history, highly experienced staff, and impressive array of diversified services help ensure continuity of its operations.
- ★ **Broad service line**: Offering a wide array of engineering, architecture, design, land surveying services and construction management, the Company is a "one-stop-shop" for its customers.
- ★ Strong project backlog: The Company currently has over \$6,035,000 in active projects.
- ★ Long employee tenure: The Company's employees have extensive tenure with the Company. The Company offers competitive pay, excellent benefits and provides a great work environment. As a result, in the past eight years only two employees have left the company. This is particularly important as expertise is a major asset and client-specific knowledge is very difficult to replace.
- ★ Leading computer systems and technology: The Company is committed to continually upgrading and replacing its computer technology which is used extensively for analysis, surveying, design, budgeting, project planning and control, accounting and communications.
- ★ *Multi-state licenses:* The Company and/or its employees are licensed to perform engineering services in 26 states.
- **★ Outstanding name and reputation**: The Company has a long-standing (19 years) reputation for quality service.
- **★ Diversified customer base**: The Company enjoys a diversified customer base and is actively engaged in over 100 projects at any given time. The Company's largest customer accounted for only 16% of sales in 2008. Moreover, the Company enjoys an outstanding 99% rate of repeat business.
- ★ **Strong employee base**: The Company employs qualified staff in each of its primary departments, with experienced project managers, engineers, engineering technicians, land surveyors, survey technicians, architects, architectural technicians and draftsman personnel.
- **★ Negotiated contracts**: The Company typically negotiates 95% of its contracts without going through a formal bidding process. Moreover, the majority of the Company's projects are on a fee or not-to-exceed basis.

## **Revenue Trends**

- Historical sales increased from \$6.07 million in 2006 to over \$7.70 million in 2008, representing a compound annual growth rate of 9.3%.
- Sales for base year 2009 are estimated to be \$6.5 million.
- Sales are projected to grow at a compound annual rate of 9.2% per year over the next five years to \$10.0 million.



For further information regarding **Client # 80092** you are invited to contact:



eMerge M&A, Inc. 295 Madison Avenue, 12<sup>th</sup> Floor New York, NY 10017 212.804.8282 www.eMerge-MA.com